## BALANCE SHEET <br> As at Mar. 31st, 2010

| Assets | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150$ ) | 100 |  | 128.024.459.013 | 134.758.318.930 |
| I. Cash and cash equivalents | 110 |  | 13.689.211.649 | 11.064.763.000 |
| 1. Cash | 111 | V. 1 | 13.689.211.649 | 11.064.763.000 |
| 2. Cash equivalents | 112 |  |  |  |
| II. Short-term financial investments | 120 |  | 15.932.463.051 | 807.345.000 |
| 1. Short-term investments | 121 | v. 2 | 15.932.463.051 | 807.345.000 |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 41.960.108.147 | 33.880.308.481 |
| 1. Trade accounts receivables | 131 |  | 28.881.280.624 | 24.809.423.658 |
| 2. Advances to suppliers | 132 |  | 9.452 .819 .110 | 9.291.421.263 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 | v. 3 | 3.949.859.380 | 103.314 .527 |
| 6. Provision for short-term bad receivables | 139 |  | (323.850.967) | (323.850.967) |
| IV. Inventories | 140 |  | 55.154.432.381 | 84.094.242.039 |
| 1. Inventories | 141 | V. 4 | 55.478.243.783 | 84.418.053.441 |
| 2. Provision for devaluation of inventories | 149 |  | (323.811.402) | (323.811.402) |
| V. Other short-term assets | 150 |  | 1.288.243.785 | 4.991.660.410 |
| 1. Short-term prepaid expenses | 151 |  | 663.370.150 | 606.883.886 |
| 2. VAT deductible | 152 |  | 278.290.554 | 4.076.671.443 |
| 3. Tax and accounts receivable from State budget | 154 | v. 5 |  |  |
| 4. Other short-term assets | 158 |  | 346.583.081 | 228.105.081 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 82.049.904.807 | 84.057.650.921 |
| I. Long-term receivables | 210 |  |  |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 | V. 6 |  |  |
| 4. Other long-term receivables | 218 | v. 7 |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 73.467.018.115 | 75.379.367.728 |
| 1. Tangible fixed assets | 221 | V. 8 | 72.951.218.182 | 74.843.767.186 |
| - Historical cost | 222 |  | 122.862.568.672 | 121.602.229.826 |
| - Accumulated depreciation | 223 |  | (49.911.350.490) | (46.758.462.640) |
| 2. Finance leases fixed assets | 224 |  |  |  |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 |  |  |  |
| - Historical cost | 228 |  |  |  |
| - Accumulated depreciation | 229 |  |  |  |
| 4. Construction in progress expenses | 230 | V.11 | 515.799.933 | 535.600 .542 |
| III. Property investment | 240 |  |  |  |
| - Historical cost | 241 |  |  |  |
| - Accumulated depreciation (*) | 242 |  |  |  |
| IV. Long-term financial investments | 250 |  | 7.500.000.000 | 7.500.000.000 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 | V. 13 | 7.500 .000 .000 | 7.500 .000 .000 |
| 3. Other long-term investments | 258 |  |  |  |
| 4. Provision for devaluation of long-term finance investment | 259 |  |  |  |
| V. Other long-term assets | 260 |  | 1.082.886.692 | 1.178.283.193 |
| 1. Long-term prepaid expenses | 261 | V. 14 | 1.082.886.692 | 1.178.283.193 |
| 2. Deferred income tax assets | 262 |  |  |  |
| 3. Others | 268 |  |  |  |
|  |  |  |  |  |
| TOTAL ASSETS (270=100+200) | 270 |  | 210.074.363.820 | 218.815.969.851 |


| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. LIABILITIES ( $\mathbf{3 0 0}=\mathbf{3 1 0 + 3 3 0}$ ) | 300 |  | 53.927.958.440 | 3.025.767.208 |
| I. Short-term liabilities | 310 |  | 53.832.053.195 | 62.954.278.066 |
| 1. Shor-t-erm borrowing and debts | 311 | V. 15 |  |  |
| 2. Trade accounts payable | 312 |  | 27.597.695.786 | 26.822.899.522 |
| 3. Advances from customers | 313 |  | 13.767.011.683 | 25.155.222.055 |
| 4. Taxes and liabilities to State budget | 314 | V. 16 | 2.773.649.574 | 2.918.551.138 |
| 5. Payable to employees | 315 |  | 3.005.388.197 | 1.720.110.345 |
| 6. Payable expenses | 316 | V. 17 |  |  |
| 7. Accounts payables-Affiliate | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 | V. 18 | 95.486 .773 | 6.337.495.006 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| II. Long-term liabilities | 330 |  | 95.905.245 | 71.489.142 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  |  |  |
| 4. Long-term borrowing and debts | 334 |  |  |  |
| 5. Deferred income tax | 335 |  |  |  |
| 6. Provision for unemployment allowance | 336 |  | 95.905.245 | 71.489.142 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
|  |  |  |  |  |
| B. OWNER'S EQUITY (400=410+430) | 400 |  | 156.146.405.380 | 155.790.202.643 |
| I. Capital sources and funds | 410 | V. 22 | 155.930.728.609 | 152.958.580.364 |
| 1. Paid-in capital | 411 |  | 104.000.000.000 | 104.000.000.000 |
| 2. Capital surplus | 412 |  | 41.982.000.000 | 41.982.000.000 |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  | (4.367.674.414) | (4.367.674.414) |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  |  | (237.650.118) |
| 7. Investment and development fund | 417 |  | 2.295.937.109 | 2.295.937.109 |
| 8. Financial reserve fund | 418 |  | 80.180.815 | 80.180.815 |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | 11.940.285.099 | 9.205.786.972 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | 215.676.771 | 2.831.622.279 |
| 1. Bonus and welfare fund | 431 |  | 215.676.771 | 2.831.622.279 |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
|  |  |  |  |  |
| TOTAL RESOURCES (430=300+400) | 440 |  | 210.074.363.820 | 218.815.969.851 |

OFF BALANCE SHEET ITEMS

| ITEMS | Code | EXP | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1. Leasehold assets |  | 24 |  |  |
| 2. Materials and goods kept or processed for others |  |  | - | - |
| 3. Goods deposited by others |  |  | - | - |
| 4. Bad debts already treated |  |  | - | - |
| 5. Foreign currencies |  |  | - | - |
| - USD |  |  | 648.937,85 | 499.054,45 |
| - EUR |  |  | - | - |
| 6. Estimates for non-business and project expenditure |  |  | - | - |

## INCOME STATEMENT

Quarter 1/ 2010

| Items | Code | Note | Quarter 1/2010 | Quarter 1/2009 |
| :---: | :---: | :---: | :---: | :---: |
| 1. Sales | 01 | VI. 25 | 120.304.991.264 | 62.669.065.807 |
| 2. Deductions | 02 | VI. 26 |  |  |
| Sales returns |  |  |  |  |
| 3. Net sale $\{10=01-02-02\}$ | 10 | VI. 27 | 120.304.991.264 | 62.669.065.807 |
| 4. Cost of goods sold | 11 | VI. 28 | 115.238.505.231 | 57.200.093.628 |
| 5. Gross profit $\{\mathbf{2 0}=\mathbf{1 0 - 1 1 \}}$ | 20 |  | 5.066.486.033 | 5.468.972.179 |
| 6. Financial income | 21 | VI. 29 | 2.764.651.774 | 91.771.604 |
| 7. Financial expenses | 22 | VI. 30 | 13.894 |  |
| Of which: Interest expense | 23 |  |  |  |
| 8. Selling expense | 24 |  | 852.871 .664 | 631.111 .719 |
| 9. General \& administrative expenses | 25 |  | 3.528.794.177 | 1.926.766.787 |
| 10. Net profit $\{\mathbf{3 0}=\mathbf{2 0}+(\mathbf{2 1 - 2 2 )}$-(24+25) $\}$ | 30 |  | 3.449.458.072 | 3.002.865.277 |
| 11. Other income | 31 |  | 5.052.064 | 113.921.849 |
| 12. Other expenses | 32 |  | 2 | 1.932 .228 |
| 13. Other profit $\{40=31-32\}$ | 40 |  | 5.052.062 | 111.989.621 |
| 14. Profit before tax $\{\mathbf{5 0}=\mathbf{3 0}+\mathbf{4 0}\}$ | 50 |  | 3.454.510.134 | 3.114.854.898 |
| 15. Corporate income tax expenses | 51 | VI. 31 | 720.012.007 | 633.370 .980 |
| 16. Deferred corporate income tax | 52 |  |  |  |
| 17. Profit after tax $\{60=(50-51-52)+(53-54)\}$ | 60 |  | 2.734.498.127 | 2.481.483.918 |
| 18. EPS (VND/share) | 70 |  | 270 | 245 |

## CASH FLOWS STATEMENT

Quarter 1/ 2010 (Direct method)

Unit: VND

| Items | Code | Year 2009 | Year 2008 |
| :---: | :---: | :---: | :---: |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 | 104.844.219.467 | 59.275.167.180 |
| 2. Cash paid for supplier | 02 | (60.060.452.217) | (40.159.597.599) |
| 3. Cash paid for employee | 03 | (7.381.729.953) | (7.379.090.856) |
| 4. Cash paid for interest | 04 |  |  |
| 5. Cash paid for corporate income tax | 05 | (636.370.980) | (253.376.474) |
| 6. Other receivables | 06 | 1.719.238.585 | 3.210.484.027 |
| 7. Other payables | 07 | (21.340.391.670) | (6.659.794.382) |
| Net cash provided by (used in) operating activities | 20 | 17.144.513.232 | 8.033.791.896 |
|  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 | (104.578.182) | (46.615.455) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term asset | 22 |  |  |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 | (42.125.118.051) | (14.840.700.000) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 | 27.000.000.000 | 130.000.000 |
| 5. Cash paid for joining capital in other companies | 25 |  |  |
| 6. Withdrawal of capital in other companies | 26 |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 | 234.808.023 | 91.307 .979 |
| Net cash used in investing activities | 30 | (14.994.888.210) | (14.666.007.476) |
|  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  |  |
| 4. Cash paid to principal debt | 34 |  |  |
| 5. Cash paid to financial lease debt | 35 |  |  |
| 6. Dividend, profit paid for owners | 36 | (31.517.400) | (61.344.500) |
| Net cash (used in) provided by financing activities | 40 | (31.517.400) | (61.344.500) |
|  |  |  |  |
| Net cash during the period ( $50=20+30+40$ ) | 50 | 2.118.107.622 | (6.693.560.080) |
|  |  |  |  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 | 11.064.763.000 | 12.933.069.911 |
| Influence of foreign exchange fluctuation | 61 | 506.341 .027 |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (70=50+60+61) | 70 | 13.689.211.649 | 6.239.509.831 |

